## **Using the Originator Portal - Loan Submission Process**

# How To Guide: Using the Defy TPO Originator Portal

This document provides step-by-step instructions for accessing and navigating the Defy TPO Portal known as "Dealify", which serves as the primary platform for mortgage loan origination and processing. The guide will walk you through the essential features and functionality needed to efficiently manage loan applications, create and register loans, select products and pricing, and more.

#### **Step 1:** Create and Register the Loan

Please being by logging into the Defy TPO Portal "Dealify" to register the loan using the following link: <u>https://origination.mortgage.meridianlink.com/simple\_login.aspx</u>

• Click "Create New Loan"

Welcome, Leandra H	lenne!		€ Log Off
Portal: Broker Dashboard Broker Pipelines QuickPricer Create New Loan Import Loan File My Profile Manage Portal Scenario & Bank State Submission	> > ment	Hey there! Good to see ya. Welcome to the Defy TPO portal, <i>Dealify</i> : Price a loan, grow your biz.	
		Something else you need? Tap your AE for help.	

Select the type of file you wish to import:

- To import a 3.2 FNMA file, select "Import Fannie Mae file"
- To import a 3.4, select "Import MISMO 3.4 file"
  - Click the "I understand that the applicants' Social Security Numbers may be stored" button
  - Hit the "Import" button to continue importing the file

Portal: Broker	• I
Dashboard	
Broker Pipelines	>
QuickPricer	>
Create New Loan	~
My Profile	
Manage Portal	>
Scenario & Bank Statement	>
Submission	

### **Step 2:** Review Loan Application

After selecting to import the loan, it will take you to the Application Information.

• To review the application further, click on the "**topics**" at the top of the screen and the system will navigate to the appropriate URLA section.

G Pipeline	Loan Number: 2025050002	Borrower Name: Mortgage Sample	Loan Amount: \$375,000.00	DTI:	LTV: CL 75.000% 75.	IV:         HCLTV:           000%         75.000%	Property Address: 42 Purchasing Way, Nashville, TN 3720	Loan Type: Conventional	Credit Score: 0 ?
Status and Agents		Borrowers A	Assets Li	abilities REO	s Loan & Propert	y Declarations ~	Demographic - Originator Le	nder Loan Info Contir	nuation 🗸
Application Information		Mortgage Sample	Income Editor	APPLICATIO	ON MANAGEMENT				
Closing Costs		<ul> <li>Personal Inform</li> </ul>	nation - Mortg	jage Sample					
Pricing		Name					Consumer has positive r		
Loan Information		First Name Mortgag		Middle Name	Last Name Sample	Suffix 👻	Consumer has foreign as		
Rate Lock 🕤		Title					Current Address Street view parsed	COPY FROM PROPE	
Disclosures		Preferred	Name				123 Testing Way	Nashville TN	· 37212
E-docs		Mortgag	9		â		Own/Rent \$ / mor	nth Months 🌖 S	Start Date
Tasks (0)		Phone Home	v	Vork	Cell		Own 🗸	\$0.00 🖩 77 🕤	
Conditions (0)		(615) 80	4-0298		(615) 804-0298		Mailing Address	Present Address	•
Order Services		Email					Street view parsed	City State	
		lhenne/a	defvcandroun d	m			123 Testing Wav	Nashville TN	• 37212

## **Step 3:** Select Product and Pricing

From the left-hand navigation menu, click "*Pricing*" to launch the Price My Loan pricing engine.

• Enter all \*required data completely and accurately by starting on the "Property & Loan Info" tab



After you have completed/reviewed the "**Property & Loan Info**" tab, move to the "**Applications**" tab. Within this tab, you will review:

- Applicant Info and verify it is accurate, including citizenship
- Either Re-issue credit report or Order New Credit Report (Required to register the loan- can manually enter credit to obtain pricing)
  - Before re-issuing credit or ordering a new credit report, select the "All Borrowers Have Authorized Credit Check". You can upload the credit authorization here.

Status and Agents		ricing rst American - Fr	roudQuord					
Application Information	C II	st American - Fr	audGuard					
Closing Costs				months ( <u>explain</u> )	Alert Messages			
				nfo PML Options	<ul> <li>Total income for this fit</li> </ul>	dered for Application: Samp le is currently \$0.00.	le, Mortgage. Please order cr	edit for more accurate results.
Pricing		Remove this ap	Sample, Mortgage	Add New 1003 Application	on			
Loan Information		Applications (1)		•				
Rate Lock 📄	· · · · · · · · · · · · · · · · · · ·	First Name						
Disclosures		Middle Name						
		Last Name	Sample					
E-docs		Suffix	500-50-7000					
Tasks (0)			b00-50-7000 Ihenne@defycapgro	up.com				
Conditions (0)		Citizenship		~				
Order Services		Monthly Income Explain	\$0.00	Self Employed?				
		First Time Home	Explain					
		Buyerr						
		Is Eligible for VA Loan?	Determine					
<		Has Co-Applicant			-			
	-				-			
		All Borrowers					Sele "Ru	ct the Loan Program Options to the left then click n Price My Loan" to find available loan programs
		Have Authorized Credit Check	Determine					
		Total Payment	\$5,087.00	/ month				Run Price My Loan
			Edit Liabi					Number of Programs: 68
		Liquid Assets	\$0.00	Explain				
		Negative Cash Flow from Other Properties	\$436.58	Explain				
		Order New Cred	lit Report					
		Re-Issue Credit	Report g Credit Report to	Tri-Merne Report				
	0	Manually Enter	Credit Report					
			r Information Is my credit prov					
		INFORMATIVE RE		~	]			
		Re-Issue	Credit Re	evise Property & Loan Info				
Credit Report Authorizatio						×		
Credit Report Authorizatio	л — — — — — — — — — — — — — — — — — — —							
Provide Contraction	5/8/2025		unload doc as	ssociate doc				
·								
		Crec	dit Authorization.pd	"	•			
	•							
	Drop Files Here to Upload							
	ELECT FILE 8 TO UPLOAD							
1 01 1 1	files selected for upload							
File Name	Doc Type *	Descri	ption	Internal Comments	Selected Application			
		Credit						
Credit	[ select Doctype ] 12		rization					
Authorization.pdf	DISCLOSURES : CREDIT AUTHORIZATION			/	Mortgage Sample V			
		20 of 2	00 characters	0 of 200 characters				
UPLOAD DOCS	CANCEL							
						·		
10000								

You have the option to Run Price My Loan when the button is blue. *IF* it is greyed out, you will be <u>unable</u> to run until you have corrected any errors within the tabs.

Alerts may appear at the top of the screen. Not all alerts may be valid (ie: Refinancing a free and clear property for cash out as reflected below).

- Within the PML Options tab, you have the ability to select additional program options, or only the ones notated will be reflected in pricing
- When ready to price, hit the blue "*Price My Loan*" button

Pricing		
irst American - Fra	udGuard	
lorizon of borrowe	interest: 60 month	s ( <u>explain</u> )
Applications (1) P	roperty & Loan Info PM	L Options
Loan Program (	Options	
Term		
10 Year 15 Year	<ul> <li>20 Year</li> <li>25 Year</li> </ul>	<ul><li>✓ 30 Year</li><li>✓ Other</li></ul>
Amortization		
Fixed 3 Year ARM	5 Year ARM 7 Year ARM	10 Year ARM Other
Product		
Conventional	Home Possible	🗆 VA
HomeReady	EHA	USDA
Payment		
P&I	I/O	
Advanced Options		
	Run Price My Loan	
	Number of Programs:	58

To proceed with an eligible program:

Pricing

- Choose the desired product type and attributes as applicable.
- You have the following options within eligible program
  - To pin the program, allows you to generate a comparison Report.
  - To register the program, allows you to complete the Closing Costs and submit the loan to lender with the terms notated.
  - The Request Lock button will only be available during locking hours.

	operty & Loan Info PML		Alert Messages • Credit has not been ordered for	r Applicatio	on: Sample,	Mortgage. Plea	ase order credi	t for more	accura	te results.			
Loan Program C	Options		Loan Program Results (	58 Progr	ams)					Number of Direct	d Results to Comp		Generate Comparison Report
Term  10 Year  15 Year	20 Year	<ul><li>✓ 30 Year</li><li>✓ Other</li></ul>	Eligible Loan Programs	ligible Loan Programs						Number of Pinne	a Results to Comp	are : 2	Generate Companison Report
Amortization Fixed 3 Year ARM	5 Year ARM	☐ 10 Year ARM ✔ Other									* - The	costs displa	Rates shown in red are expi yed are the borrower's non-financed settlement charg ** - exceeds the MAX DTI / No Inco
Product		Cum .		RATE	PRICE	PAYMENT	DTI	APR	QM	CLOSING COSTS	CASH TO CLOSE	RESERVE	
Conventional	Home Possible FHA	USDA	- 30 YR FIXED NONCO	NFORM	ING								
			unpin register request lock	7.750	99.800	2,686.55	<u>625.542</u>	8.153	0	\$20,513.73	<u>\$145,513,73</u>	<u>121.5</u>	30 YR FIXED SLATE DSCR
Payment P&I	1/0		pin register request lock	7.625	99.550	2,654.23	<u>610.167</u>	8.052	0	<u>\$21,417.37</u>	<u>\$146,417.37</u>	<u>122.5</u>	30 YR FIXED SLATE DSCR
Advanced Options			pin register request lock	7.500	99.050	2,622.05	<u>595.592</u>	7.977	Θ	\$23,258.52	\$148,258.52	<u>123.2</u>	30 YR FIXED SLATE DSCR
Advanced Options			pin register request lock	7.375	98.550	2,590.03	581.765	7.902	0	\$25,099.67	<u>\$150,099.67</u>	124.0	30 YR FIXED SLATE DSCR
	Run Price My Loan		pin register request lock	7.250	98.050	2,558.16	568.625	7.827	0	<u>\$26,940.81</u>	<u>\$151,940.81</u>	<u>124.7</u>	30 YR FIXED SLATE DSCR
	Number of Programs: 6	8	- 30 YR FIXED NONCO	NFORM	ING 12M	O PPP							
			unpin register request lock	7.500	100.300	2,622.05	595.592	7.873	0	\$18,571.02	\$143.571.02	124.9	30 YR FIXED SLATE DSCR - 1 YR PPP
			pin register request lock	7.375	99.800	2,590.03	581.765	7.766	0	\$20,412.17	<u>\$145,412.17</u>	125.7	30 YR FIXED SLATE DSCR - 1 YR PPP
			pin register request lock	7.250	99.300	2,558.16	568.625	7.691	0	\$22,253.31	\$147,253.31	126.4	30 YR FIXED SLATE DSCR - 1 YR PPP
			pin register request lock	7.125	98.800	2,526.44	556.123	7.615	0	\$24,094.46	\$149,094.46	127.2	30 YR FIXED SLATE DSCR - 1 YR PPP

If the program you are interested in, is not reflecting as eligible, you have the option to review the "*Ineligible Loan Programs*". Click on the "*program type*" and the red box will reflect further information.

• A common reason for ineligible products is reserves.

• This can be easily corrected by going to the "*Applications*" tab and entering in an amount for "*Liquid Assets*", such as using cash out as reserves when a bank account will not be used.

Eligible Loan Programs							
* - The costs displayed are the borrower's non-financed settler ** - exceeds the MAX DT ** - exceeds the MAX DT ** - exceeds the MAX DT No Eligible Programs No Eligible Loan Programs RATE PRICE PAYMENT DTI APR QM CLOSING COSTS CASH TO CLOSE RESERVE MONTHS - 30 YR FIXED NONCONFORMING 30 YR FIXED IO PRIME JUMBO SLATE * * FULL DOC REQUIRED * ID: OO REQUIRED * ID: NOO'R AGENCY LIMIT ** 6 MONTHS RESERVES REQUIRED * ID: MIN 12 MONTHS RESERVES REQUIRED * ID: MIN ID MONTHS RESERVES REQUIRED * ID:							
No Eligible Programs     Ineligible Loan Programs       RATE     PRICE     PAYMENT     DTI     APR     QM     CLOSING COSTS     CASH TO CLOSE     MONTHS	ment charges.						
Ineligible Loan Programs         RATE       PRICE       PAYMENT       DTI       APR       QM       CLOSING COSTS       CASH TO CLOSE       RESERVE MONTHS         - 30 YR FIXED NONCONFORMING       - 30 YR FIXED IO PRIME JUMBO SLATE       - 30 YR FIXED IO PRIME JUMBO SLATE       - 30 YR FIXED IO PRIME JUMBO SLATE         * 10: 00 REQUIRED       * 10: 00 REQUIRED       - 30 VR FIXED NOVER AGENCY LIMIT       - 40 MONTHS RESERVES REQUIRED * 10: MIN 12 MONTHS RESERVES RE							
RATE     PRICE     PAYMENT     DTI     APR     QM     CLOSING COSTS     CASH TO CLOSE     RESERVE MONTHS       - 30 YR FIXED NONCONFORMING							
ATE PRICE PAYMENT DTI APR QM CLOSING COSTS CASH TO CLOSE MONTHS      - 30 YR FIXED NONCONFORMING     30 YR FIXED IO PRIME JUMBO SLATE     *** FULL DOC REQUIRED     * IDI: OO REQUIRED     * IDI: OO REQUIRED     * IDI: OO REQUIRED     * IDI: OO REQUIRED     * OF NOOTHS RESERVES REQURED * NOOTHS RESERVES REQUIRED * IDI: MIN 12 MONTHS RESERVES REQUIRED							
30 YR FIXED IO PRIME JUMBO SLATE ** * FULL DOC REQUIRED *10: OO REQUIRED * MIN LOAN AMT IS \$1 OVER AGENCY LIMIT * MIN LOAN AMT IS \$1 OVER AGENCY LIMIT ** 6 MONTHS RESERVES REQURED * NOO: MIN 12 MONTHS RESERVES REQUIRED * IO: MIN 12 MONTHS RESERVES REQUIRED							
* * FULL DOC REQUIRED * IO: OO REQUIRED * MIN LOAN AMT IS \$1 OVER AGENCY LIMIT * MIN LOAN AMT IS \$1 OVER AGENCY LIMIT * 6 MONTHS RESERVES REQURED * NOO: MIN 12 MONTHS RESERVES REQUIRED * IO: MIN 12 MONTHS RESERVES REQUIRED							
unavailable 8.375 100.000 2.617.19 **593.451 N/A \$19,933.00 5144,933.00 -50.9 30 YR FIXED IO PRIME JUMBO SLATE							
30 YR FIXED PRIME JUMBO SLATE * * FULL DOC REQUIRED * MIN LOAN ANT IS \$1 OVER AGENCY LIMIT * 6 MONTHS RESERVES REQUIED * NOO: MIN 12 MONTHS RESERVES REQUIRED View More v							
unavailable 8.250 101.050 2.817.25 **696.516 N/A \$15,961.65 \$140,961.65 -46.3 20 YR FIXED PRIME JUMBO SLATE							
30 YR FIXED SLATE DSCR * * LAMT <= \$1MM: 3 MONTHS RESERVES REQURED View More ↓ unavailable 7.750 99.800 2.686.55 625.542 8.153 O \$20.513.73 5145.513.73 -49.9 30 YR FIXED SLATE DSCR							

#### <u>Step 4:</u> Completing the Closing Costs

After successfully registering the loan program, click on "*Closing Costs*" to navigate to the fee entry portion:

- To enter a fee that is not reflected, click on the "+" button at the bottom of each section.
- To revise the fee, click on the calculator next to the "**Paid to**". That will allow you to put the lump sum amount or a percentage of the loan amount.

Status and Agents	Closing C	Costs								
Application Information Closing Costs	First Americ	an - FraudGuard								
Pricing	Borrowe	er-Responsible Closing Costs	Non-P&I Housing Expenses	Non Borrower-Respon	sible Closing Cost	\$				
Loan Information	A - Origina	ation Charges								
Rate Lock		Description/Memo	Paid to		Amount	Paid by	Payable		Date paid	
Disclosures E-docs	details >	Discount points	Lender	•	\$375.00	borr pd 🗸	at closing	•	6/6/2025	
Tasks (0)	details >	Originator compensation	Broker	• 🖽	\$9,375.00	borr pd 🗸	at closing	•	6/6/2025	
Conditions (0) Order Services	details >	Underwriting fee	Lender	• 🖽	\$1,695.00	borr pd -	at closing	•	6/6/2025	
<	•									

#### <u>Step 5:</u> Requesting Disclosures

After all fees have been entered as they should appear on the Loan Estimate, click on the "*Disclosures tab*".

Status and Agents	Disclosures			
Application Information	First American - FraudGuard			
Closing Costs				
Pricing	Important Loan Dates			
Loan Information	Application Date	Registration Date 5/16/2025	Intent to Proceed	Estimated Closing 6/15/2025
Rate Lock				
Disclosures	Deadlines			
E-docs	Loan Estimate		Closing Disclosure	
Tasks (0)	Deadline to Mail or Deliver Initial LE	Deadline for Borrower to Receive Revised LE 6/11/2025	Deadline to Mail Initial CD 6/9/2025	Deadline for Borrower to Receive Initial CD 6/12/2025
Conditions (0)				
Order Services	ORDER INITIAL LOAN ESTIMATE REQUE		LOSING DISCLOSURE	
*	Loan Estimates		Activity Log	
	No Loan Estimates currently on file.		Time ^ User	Description
	Olecies Disclosures		5/16/2025 12:19:42 PM PDT Leandr	a Henne Loan Registered - Disclosures Required
	Closing Disclosures			
	No Closing Disclosures currently on file.			

#### • Click on "Order Initial Loan Estimate"

After clicking the Order button, Click on the "Request Lender to Complete Order".

Status and Agents	Disclosures			
Application Information	Disclosures > Order Initial Loan Estimate			
Closing Costs				
Pricing	1. Request Review 2. Vendor Audit			4. Request Complete
Loan Information	Please review the information below. All requirements must pass to proceed with the order.			
Rate Lock 🕤	CANCEL ORDER	REQUEST LENDE	R TO COMPLETE ORD	DER NEXT - DOCUMENT VENDOR AUDIT
Disclosures		neutron tende		
E-docs	Requirements Checklist	Borrower Informati	on	
Tasks (0)	✓ W078: Loan Estimates cannot be generated once a Closing Disclosure is created.	Name		Email
Conditions (0)	✓ Loan is in Loan Open or Registered status.	DisclosureTest Samp	de	Ihenne@defycapgroup.com
Order Services	User is a loan officer or processor.  Loan is not in the Correspondent channel.			
× ×	Coan is not in the Conespondent channer.	Loan Officer Inform	nation	
		Name	Leandra Henne	
		NMLS#	123456	
		License ID Email	lhenne@defycapgrou	in com
		Phone Number	(615) 804-0298	******

#### There is a box that pops up that asks you to add a message and then allows you to submit.

Disclosures								
Disclosures > Order Initial Loan Estimate								
	. Request Review							> 4. Requ
Please review the information below. All rec	quirements must pass to	proceed w	vith the order.					
CANCEL ORDER				l	REQU	EST LENDER	TO COMPLI	ETE ORDER
Requirements Checklist W078: Loan Estimates cannot be Loan is in Loan Open or Register	Request for L		o Complete Ini	tial Discl	losure	•	1	Email
<ul> <li>User is a loan officer or processor</li> <li>Loan is not in the Correspondent</li> </ul>						li	n	
				CAN	CEL	SUBMIT	andra Hen	ine

#### **Step 6:** Uploading Documents for Underwriting

In the E-Docs, there is an option to upload documents securely to our team. You can drag and drop or select files to upload.

- Note: There is maximum file size of 100MB per upload
- For initial credit package upload, select "Doc Folder": TPO , Doc Type Initial Credit Package Upload
- When finished uploading, hit "*Submit to Document Check*"-- it will alert us that you have uploaded items for review.

Status and Agents	E-docs	
Application Information	First American - FraudGuard SUBMIT TO DOCUMENT CHECK	
Closing Costs		
Pricing	Upload Docs Fax Docs Document List	
Loan Information	You may upload up to 12 documents at a time with a total upload size of 100MB.	
Rate Lock		
Disclosures	Fed Ex for does back to Defy pdf	•
	Drag and Drop Files Here to Upload	
E-docs		
E-docs Tasks (0)	Construction of the second of the secon	

#### **Step 7:** Uploading Conditions for Underwriting Review

In the portal, you will go into E-docs and drag and drop or select files to upload on that main screen.

Status and Agents Application Information		-docs irst American - FraudGuard	SUBMIT TO DOCUME			
Closing Costs				ocument List		
Rate Lock 🔒	Ye	ou may upload up to 12 docum	ents at a time with a total u	upload size of 100MB.		
Disclosures E-docs			•		Files to Upload:	
Tasks (0)		D	orag and Drop Files Here			
Conditions (0) Order Services			0 of 12 files selected for	r upload		
			Doc Type *	Description	Internal Comments	Selected Application
					Waiting for files	
		UPLOAD DOCS				

Once you upload files, you will see them below the gray box. You will need to add the Doctype by hitting "**select Doctype**"

- Select "**21 TPO**" as the Doc Folder
- Then select "*UW conditions*" as the Doc Type

Select a Doc Folder		Select a Doc Type $\qquad \qquad \qquad$		
Search for:	SEARCH Q	Folders > 21 TPO		
Choose a Doc Folder:		Search for: SEARCH Q		
Folder		Choose a Doc Type:		
11 APPRAISAL		Doc Туре		
12 DISCLOSURES		FHAVA/USDA CASE # REQUEST		
13 PRE CLOSING DOC REQUEST		INITIAL CREDIT PACKAGE UPLOAD		
15 ORIGINATOR LOCK CONFIRMATION		INITIAL LOAN ESTIMATE		
21 TPO		SUSPENSE CONDITIONS		
		TPO APPRAISAL		
DOCMAGIC		TPO INITIAL DISCLOSURES		
UNCLASSIFIED		UW CONDITIONS		

After you have selected the doc type for each item uploaded, hit the "**UPLOAD DOCS**" blue button below. The system will notify the Defy Team that documents have been uploaded for review.

E-docs

First American - FraudGuard	SUBMIT TO DOCUMENT CHECK		
Upload Docs	Fax Docs	Document List	

You may upload up to 12 documents at a time with a total upload size of 100MB.

URLA pdf Drag and Drop Files Here to Upload OR SELECT FILES TO UPLOAD 1 of 12 files selected for upload						
File Name	Doc Type *	Description	Internal Comments	Selected Application		
URLA.pdf	[ select Doctype ] scan barcodes 21 TPO : UW CONDITIONS	0 of 200 characters	0 of 200 characters			

UPLOAD DOCS

It will then reflect how many documents were uploaded and all documents uploaded reflect on the "*Document List*" tab at the top.

Still have questions? We have answers. Email us!

ops@defytpo.com

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